

## Strategies for Retirement

*What are your dreams about retirement?*



**What is it going to take for you to achieve your dream?**

**Baby Boomer Issues\***

- Aim for a debt-free and dependent-free status
- Desire to simplify their lives
- Concerned about aging well as opposed to aging at all
- Believe that they have earned their disposable incomes by having worked hard

\*Del Webb Corporation, 2000

**Assumptions**

- I won't need as much money when I am retirement age
- I'm young. I still have years before I have to worry about retirement
- I am not going to live past the age of .....
- I can retire without assistance from a financial planner

**Assumption 1**



I won't need as much money after I retire

“Which of you, intending to build a tower, sitteth not down first and counteth the cost, whether he have sufficient to finish it?”

New Testament, Luke: 14:28

**Expense Calculator**

	Pre-Retirement	Post-Retirement	DIFFERENCE
Insurance including Medicare & Medigap	\$ 0	\$ 64	\$ 64
Medical and Dental Care	\$ 75	\$ 110	\$ 35
Long Term Care	\$ 0	\$ 150	\$ 150
Travel			
Commuting	\$900	\$150	\$ -750
Child Care	\$400	\$ 0	\$ -400
Weekday lunches			
Business Gifts	\$300	\$ 25	\$ -275
Personal Gifts			
SS and Medicare Payments			
Mortgage			
Home			
Lifestyle			
Leisure and Hobby			
Taxes			
Transportation			
Dues			

**SAMPLE**

## Assumption 2

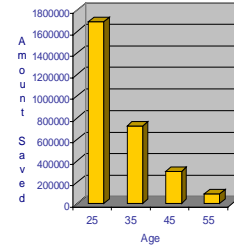


I am young and I still have years before I have to worry about retirement

## How does \$4000 per year grow



- Assumes \$4000/yr
- 50% match from employer
- Retirement age of 65



## Assumption 3



I am not going to live past the age of .....

## Federal Government Statistics

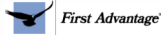


- On average, a 34 year old male can expect to live to age 80
- The probability of the same man reaching age 90 is 1 in 5
- The probability of reaching age 100 is about 1 in 42; for women about 1 in 16

If you could live to 90 or 100, would you want to?

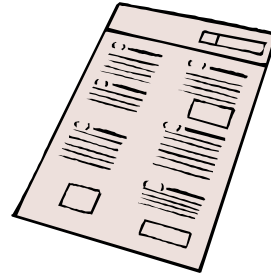
Could you afford to live to age 90? 95? 100?

## Assumption 4



- I can retire without assistance from a financial planner or other expert

## Questionnaire



## Answers



- |              |                       |
|--------------|-----------------------|
| Question 1:  | Correct Answer is "B" |
| Question 2:  | Correct Answer is "D" |
| Question 3:  | Correct Answer is "D" |
| Question 4:  | Correct Answer is "B" |
| Question 5:  | Correct Answer is "A" |
| Question 6:  | Correct Answer is "B" |
| Question 7:  | Correct Answer is "C" |
| Question 8:  | Correct Answer is "A" |
| Question 9:  | Correct Answer is "C" |
| Question 10: | Correct Answer is "A" |

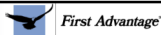
## What Else?



What can you do in addition to better/more investing?

- Be realistic and honest-you can't manage what you don't know
- Downsize
- Use your real estate
- Evaluate your insurance
- Use your 401K
- Ask for help

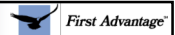
## For More Information



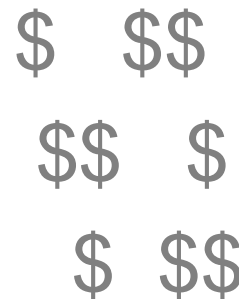
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## Financial Services con't.



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